| A ONE OFF DEVELOPMENT AND PRODUCTION COSTS |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| COURSE OVERHEADS | Type of unit | No of units | Rate per unit | No of persons | Costs (\$\$) |
| Tenured nursing faculty | per annum salary | 0.3 | \$57,668 |  | \$17,300 |
| Instructional designer | per annum salary | 0.1875 | \$57,668 |  | \$10,813 |
| Development Online Materials | Type of unit | No of units | Rate per unit |  | Costs (\$\$) |
| Digital print online guide | Guide (44 pp) | 11 | \$2,566 |  | \$28,226 |
| Interactive media (syringes, flash cards, etc.) | Per 44 pp | 11 | \$1,900 |  | \$20,900 |
| Copyright | Per 44 pp | 11 | \$3,208 |  | \$35,288 |
| Development Assignment | Type of unit | No of units | Rate per unit |  | Costs (\$\$) |
| Interactive computer marked assignment | Per examination | 2 | \$1,900 |  | \$3,800 |
| Total fixed costs of development |  |  |  |  | \$116,327 FD |
| B MAINTENANCE COSTS (PART OF PRINTED MATERIAL ONLY) |  |  |  |  |  |
| Author | Per online guide | 4 | \$8,000 |  | \$32,000 |
| Editing and design | Per online guide | 4 | \$1,500 |  | \$6,000 |
| Total fixed costs of maintenance |  |  |  |  | \$38,000 FM |
| Total fixed costs |  |  |  |  | \$154,327 F |
| C ANNUAL PRESENTATION COSTS (all per student) |  |  |  |  |  |
| Student Support | Type of unit | No of units | Rate per unit |  | Cost/student (\$\$) |
| Marking of assignment/Years 1-2 (Tenured) | Per assignment | 13 | \$23 |  | \$292.50 |
| Marking of assignment/Years 3-8 (Adjunct) | Per assignment | 13 | \$15 |  | \$195.00 |
| Tutor/Years 1-2 (per group of 20) | Per Hour and group of 60 | 16 | \$15 |  | \$4.00 |
| Tutor/Years 3-8 (Adjunct-per group of 20) | Per Hour and group of 60 | 16 | \$10 |  | \$2.67 |
| LMS license | Per group of 60 | 1 | 112.2 |  | \$1.87 |
| Tuition expenses | Per group of 60 | 1 | \$56 |  | \$0.93 |
| Total variable cost per student |  |  |  |  | \$496.97 |
| D INCOME (per student per credit) |  |  |  |  | Income per student |
| Fee | Per credit point | 3 | \$248.10 |  | \$744 |


| No of students |  |  | Year 1 | Year 2 | Year 3 | Year 4 | Year 5 | Year 6 | Year 7 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | 120 | 120 | 120 | 120 | 120 | 120 | 120 |
| Accumulated |  |  | 120 | 240 | 360 | 480 | 600 | 720 | 840 |
| Cash flow |  |  |  |  |  |  |  |  |  |
| FD depreciated (8 years) | \$116,327 | \$14,541 | \$14,541 | \$14,541 | \$14,541 | \$14,541 | \$14,541 | \$14,541 | \$14,541 |
| FM depreciated (6 years) | \$38,000 | \$6,333 |  |  | \$6,333 | \$6,333 | \$6,333 | \$6,333 | \$6,333 |
| $F$ depreciated |  |  | \$14,541 | \$14,541 | \$20,874 | \$20,874 | \$20,874 | \$20,874 | \$20,874 |
| FD annualized (8 years at 3.5\%) |  | 16923 | \$16,923 | \$16,923 | \$16,923 | \$16,923 | \$16,923 | \$16,923 | \$16,923 |
| FM annualized (6 years at 3.5\%) |  | \$7,131 |  |  | \$7,131 | \$7,131 | \$7,131 | \$7,131 | \$7,131 |
| $F$ annualized/per year |  |  | \$16,923 | \$16,923 | \$24,054 | \$24,054 | \$24,054 | \$24,054 | \$24,054 |
| F annualized (total) |  |  | \$178,172 | \$178,172 | \$178,172 | \$178,172 | \$178,172 | \$178,172 | \$178,172 |
| Aggregate unit costs |  | \$497 | \$497 | \$497 | \$497 | \$497 | \$497 | \$497 | \$497 |
| TC=F+VxN |  |  | \$237,809 | \$297,445 | \$357,082 | \$416,718 | \$476,354 | \$535,991 | \$595,627 |
| $A C=F / N+V$ |  |  | \$1,982 | \$1,239 | \$992 | \$868 | \$794 | \$744 | \$709 |
| Income per student |  | \$744 | \$744 | \$744 | \$744 | \$744 | \$744 | \$744 | \$744 |
| Income |  |  | \$89,316 | \$178,632 | \$267,948 | \$357,264 | \$446,580 | \$535,896 | \$625,212 |
| Profit |  |  | -\$148,493 | -\$118,813 | -\$89,134 | -\$59,454 | -\$29,774 | -\$95 | \$29,585 |



## Costs and income



|  |  | Year 1 | Year 2 | Year 3 |  |
| :--- | ---: | ---: | ---: | ---: | :---: |
| No of students |  | 120 | 120 | 120 |  |
| Accumulated |  | 120 | 240 | 360 |  |
| F annualized (total) | $\$ 178,172$ | $\$ 178,172$ | $\$ 178,172$ | $\$ 178,172$ |  |
| Aggregate unit costs | $\$ 496.97$ | $\$ 496.97$ | $\$ 496.97$ | $\$ 496.97$ |  |
| TC=F+VxN |  | $\$ 237,809$ | $\$ 297,445$ | $\$ 357,082$ |  |
| AC=F/N+V |  | $\$ 1,982$ | $\$ 1,239$ | $\$ 992$ |  |
| Income per student | $\$ 744$ | $\$ 744$ | $\$ 744$ | $\$ 744$ |  |
| Income |  | $\$ 89,316$ | $\$ 178,632$ | $\$ 267,948$ |  |
| Profit |  | $-\$ 148,493$ | $-\$ 118,813$ | $-\$ 89,134$ |  |


| Year 4 | Year 5 | Year 6 | Year 7 | Year 8 |  |
| ---: | ---: | ---: | ---: | ---: | ---: |
| 120 | 120 | 120 | 120 | 120 |  |
| 480 | 600 | 720 | 840 | 960 |  |
| $\$ 178,172$ | $\$ 178,172$ | $\$ 178,172$ | $\$ 178,172$ | $\$ 178,172$ |  |
| $\$ 496.97$ | $\$ 496.97$ | $\$ 496.97$ | $\$ 496.97$ | $\$ 496.97$ |  |
| $\$ 416,718$ | $\$ 476,354$ | $\$ 535,991$ | $\$ 595,627$ | $\$ 655,264$ |  |
| $\$ 868$ | $\$ 794$ | $\$ 744$ | $\$ 709$ | $\$ 683$ |  |
| $\$ 744$ | $\$ 744$ | $\$ 744$ | $\$ 744$ | $\$ 744$ |  |
| $\$ 357,264$ | $\$ 446,580$ | $\$ 535,896$ | $\$ 625,212$ | $\$ 714,528$ |  |
| $-\$ 59,454$ | $-\$ 29,774$ | $-\$ 95$ | $\$ 29,585$ | $\$ 59,264$ |  |

